

# CAPCOM

Capcom Co., Ltd.

**(TSE Prime, 9697)** 

FY25/3 Earnings Summary FY26/3 Overview of Strategies and Plans

#### **Contents**



#### Part 1: FY25/3 Financial Summary and FY26/3 Plan

| Major Takeaways   | Р3       |
|---|----------|
| • Performance Trends and Plans (Consolidated/Business Segments) | P4       |
| Part 2: Mid-to-Long Term Growth Strategies                      |          |
| Corporate Philosophy and Mid-to-Long Term Vision                | P12      |
| Market Overview   | P13      |
| Group Management Goals  | ·····P14 |
| Growth Outlook  | P15      |
| Supplement  |          |
| • Financial Position Summary                                    | P26      |
| Major Financial Information Summary                             | P27      |

#### **Forward looking statements**

Strategies, plans, outlooks and other statements that are not historical facts are based on assumptions that use information currently available and reasonable judgments. Actual performance may be significantly different from these statements for a number of reasons.

In the entertainment industry, which includes Capcom, performance may be highly volatile because of diverging user needs and other changes in market conditions.

Factors that can affect Capcom's performance include: (1) the number of hit titles and sales volume in the Home Video Game Business, which accounts for the majority of sales; (2) progress in developing home video games; (3) consumer demand for home video game consoles; (4) sales outside Japan; (5) changes in stock prices and exchange rates; (6) alliances with other companies concerning product development, sales and other operations; and (7) changes in market conditions; (8) natural disasters, disease outbreaks, economic crises and other unforeseeable events. Please note that this is not a complete list of factors that can influence Capcom's operating results.



# Part 1: FY25/3 Financial Summary and FY26/3 Plan





#### **FY25/3 Earnings Results**

- Achieved 12 consecutive years of OP growth, 10 consecutive years of over 10% OP growth
- Highest consolidated sales and operating income in Capcom history
- Revenue and profit up across all business segments
- Increased year-end dividend to ¥22, full-year dividend totals ¥40, dividend payout ratio 34.5 %

#### FY26/3 Full-year Plan

- Continue to target over 10% OP growth
- Aim for increased revenue and profit in all business segments
- Dividend forecast: interim ¥20, year-end ¥20, full-year total ¥40

|   |       |     |       |     |       |     | (100 1111111 | on yeny |
|---|-------|-----|-------|-----|-------|-----|--------------|---------|
|   |       |     | Resul | ts  |       |     | Plar         | 1       |
|   | 23/3  | YoY | 24/3  | YoY | 25/3  | YoY | 26/3         | YoY     |
| Net sales                                       | 1,259 | 14% | 1,524 | 21% | 1,696 | 11% | 1,900        | 12%     |
| Operating income                                | 508   | 18% | 570   | 12% | 657   | 15% | 730          | 11%     |
| Operating margin                                | 40.3% | -   | 37.5% | -   | 38.8% | -   | 38.4%        |         |
| Ordinary income                                 | 513   | 16% | 594   | 16% | 656   | 11% | 700          | 7%      |
| Net income attributable to owners of the parent | 367   | 13% | 433   | 18% | 484   | 12% | 510          | 5%      |

<sup>\*</sup>YoY indicates percent change from the previous year.



#### FY25/3 Results / FY26/3 Plan

|   | 21/3  | YoY  | 22/3  | YoY  | 23/3  | YoY | 24/3  | YoY  | 25/3  | YoY  | 26/3 Plan | YoY | Difference |
|---|-------|------|-------|------|-------|-----|-------|------|-------|------|-----------|-----|------------|
| Net sales                                       | 953   | 17%  | 1,100 | 16%  | 1,259 | 14% | 1,524 | 21%  | 1,696 | 11%  | 1,900     | 12% | 203        |
| ■ Digital Contents                              | 753   | 26%  | 875   | 16%  | 981   | 12% | 1,198 | 22%  | 1,251 | 4%   | 1,395     | 12% | 143        |
| Arcade Operations                               | 98    | -18% | 124   | 26%  | 156   | 26% | 193   | 24%  | 227   | 18%  | 254       | 12% | 26         |
| ■ Amusement Equipments                          | 70    | 9%   | 57    | -19% | 78    | 36% | 90    | 16%  | 156   | 73%  | 184       | 18% | 27         |
| Other Businesses                                | 30    | 1%   | 43    | 43%  | 43    | 0%  | 42    | -4%  | 61    | 45%  | 67        | 10% | 5          |
| Operating income                                | 345   | 52%  | 429   | 24%  | 508   | 18% | 570   | 12%  | 657   | 15%  | 730       | 11% | 72         |
| ■ Digital Contents                              | 370   | 53%  | 453   | 23%  | 535   | 18% | 598   | 12%  | 651   | 9%   | 727       | 12% | 75         |
| Arcade Operations                               | 1     | -88% | 6     | 338% | 12    | 88% | 18    | 52%  | 24    | 30%  | 27        | 11% | 2          |
| ■ Amusement Equipments                          | 24    | 15%  | 23    | -3%  | 34    | 46% | 41    | 20%  | 67    | 63%  | 74        | 10% | 6          |
| Other Businesses                                | 9     | 81%  | 15    | 54%  | 14    | -6% | 8     | -38% | 24    | 181% | 28        | 13% | 3          |
| Adjustments*                                    | -59   | -    | -69   | 1    | -87   | 1   | -96   | -    | -110  | -    | -126      | -   | -15        |
| Operating margin                                | 36.3% | -    | 39.0% | -    | 40.3% |     | 37.5% | -    | 38.8% | -    | 38.4%     | -   | -          |
| Ordinary income                                 | 348   | 52%  | 443   | 27%  | 513   | 16% | 594   | 16%  | 656   | 11%  | 700       | 7%  | 43         |
| Net income attributable to owners of the parent | 249   | 56%  | 0_0   | 31%  |       | 13% | 433   | 18%  |       | 12%  | 510       | 5%  | 25         |

<sup>\*</sup>Adjustments include unallocated corporate operating expenses. The corporate operating expenses, which do not belong to any reportable segment, mainly consist of administrative expenses. \*YoY indicates percent change from the previous year.





#### **Earnings Trend / Plan**

#### FY25/3 Results

- Sales and profits up due to contributions from major new title *Monster Hunter Wilds*
- Strong catalog sales supported full-year earnings ("Catalog" indicates titles that were released in the previous fiscal year or earlier)

#### FY26/3 Plan

Maximize global earnings by continuing to release new titles and expand catalog sales growth

|       |                                    | 21/3  | YoY | 22/3  | YoY  | 23/3  | YoY  | 24/3  | YoY | 25/3  | YoY  | 26/3 Plan | YoY  | Difference |
|-------|------------------------------------|-------|-----|-------|------|-------|------|-------|-----|-------|------|-----------|------|------------|
| Net S | ales                               | 753   | 26% | 875   | 16%  | 981   | 12%  | 1,198 | 22% | 1,251 | 4%   | 1,395     | 12%  | 143        |
| ■ C   | onsumer breakdown                  |       |     |       |      |       |      |       |     |       |      |           |      |            |
| Pac   | ckage sales                        | 208   | 61% | 300   | 44%  | 180   | -40% | 193   | 7%  | 180   | -7%  | 177       | -2%  | -3         |
| Dig   | ital sales (incl. digital license) | 480   | 13% | 533   | 11%  | 773   | 45%  | 969   | 25% | 1,036 | 7%   | 1,191     | 15%  | 155        |
|       | Digital license portion            | 30    | 15% | 9     | -70% | 70    | 678% | 73    | 4%  | 34    | -53% | 29        | -15% | -5         |
| Cor   | nsumer total                       | 688   | 24% | 833   | 21%  | 953   | 14%  | 1,162 | 22% | 1,216 | 5%   | 1,368     | 13%  | 152        |
|       | Deferred revenue portion           | -22   | -   | -19   | -    | 38    | -    | 47    | -   | -198  | -    |           |      |            |
| ■ M   | lobile Contents                    | 65    | 48% | 42    | -35% | 28    | -33% | 35    | 25% | 34    | -3%  | 27        | -21% | -7         |
| Opera | ating income                       | 370   | 53% | 453   | 23%  | 535   | 18%  | 598   | 12% | 651   | 9%   | 727       | 12%  | 75         |
| Opera | ating margin                       | 49.1% | -   | 51.8% | -    | 54.5% | -    | 49.9% | -   | 52.1% | -    | 52.1%     | -    | -          |

<sup>\*</sup>Digital license indicates income from providing content etc. to online platforms. \*Deferred revenue indicates the variance between deferred revenue and reversed revenue stemming primarily from the release of free downloadable content that typically follows the release of a full game. \*YoY indicates percent change from the previous year.





(thousand units)



#### **Unit sales**

#### FY25/3 Results

- Growth in both new and catalog unit sales
- Unit sales growth across all regions

#### FY26/3 Plan

 Plan total unit sales growth by releasing new titles and expanding catalog sales

|                             |                              | 21/3  |              |        | 22/3  |             |        | 23/3  |              |        | 24/3  |              |        | 25/3  |              | 26     | /3 Plan |             | Difference |
|-----------------------------|------------------------------|-------|--------------|--------|-------|-------------|--------|-------|--------------|--------|-------|--------------|--------|-------|--------------|--------|---------|-------------|------------|
| Titles sold / sales regions | 301                          | / 21  | <b>L6</b>    | 304    | / 2:  | 19          | 307    | / / 2 | 30           | 292    | / 2:  | 35           | 248    | / 22  | 27           |        |         |             |            |
| Total unit sales            | otal unit sales 30,100 18.00 |       | YoY<br>18.0% | 3      | 2,600 | YoY<br>8.3% | 4      | 1,700 | YoY<br>27.9% | 4      | 5,893 | YoY<br>10.1% | 5      | 1,876 | YoY<br>13.0% | 5      | 4,000   | YoY<br>4.1% | 2,124      |
|                             |                              | Share | YoY          |        | Share | YoY         |        | Share | YoY          |        | Share | YoY          |        | Share | YoY          |        | Share   | YoY         |            |
| New units                   | 9,600                        | 31.9% | 31.5%        | 8,600  | 26.4% | -10.4%      | 12,400 | 29.7% | 44.2%        | 9,596  | 20.9% | -22.6%       | 12,381 | 23.9% | 29.0%        | 8,000  | 14.8%   | -35.4%      | -4,381     |
| Catalog units               | 20,500                       | 68.1% | 12.6%        | 24,000 | 73.6% | 17.1%       | 29,300 | 70.3% | 22.1%        | 36,297 | 79.1% | 23.9%        | 39,494 | 76.1% | 8.8%         | 46,000 | 85.2%   | 16.5%       | 6,506      |
| Digital Units               | 23,150                       | 76.9% | 12.7%        | 24,600 | 75.5% | 6.3%        | 37,300 | 89.4% | 51.6%        | 41,352 | 90.1% | 10.9%        | 46,729 | 90.1% | 13.0%        | 50,700 | 93.9%   | 8.5%        | 3,971      |
| PC Units (digital)          | 8,000                        | 26.6% | -7.5%        | 10,900 | 33.4% | 36.3%       | 17,750 | 42.6% | 62.8%        | 21,604 | 47.1% | 21.7%        | 28,211 | 54.4% | 30.6%        |        |         |             |            |
| Console units (digital)     | 15,150                       | 50.3% | 27.3%        | 13,700 | 42.0% | -9.6%       | 19,550 | 46.9% | 42.7%        | 19,748 | 43.0% | 1.0%         | 18,517 | 35.7% | -6.2%        |        |         |             |            |
| Physical units              | 6,950                        | 23.1% | 40.4%        | 8,000  | 24.5% | 15.1%       | 4,400  | 10.6% | -45.0%       | 4,541  | 9.9%  | 3.2%         | 5,146  | 9.9%  | 13.3%        | 3,300  | 6.1%    | -35.9%      | -1,846     |
| Overseas units              | 24,350                       | 80.9% | 13.5%        | 27,100 | 83.1% | 11.3%       | 33,500 | 80.3% | 23.6%        | 38,103 | 83.0% | 13.7%        | 43,487 | 83.8% | 14.1%        | 45,500 | 84.3%   | 4.6%        | 2,013      |
| Japan units                 | 5,750                        | 19.1% | 42.0%        | 5,500  | 16.9% | -4.3%       | 8,200  | 19.7% | 49.1%        | 7,790  | 17.0% | -5.0%        | 8,389  | 16.2% | 7.7%         | 8,500  | 15.7%   | 1.3%        | 111        |
|                             | 1                            |       | i            |        | •     | i           |        |       |              |        | -     | i            |        |       |              |        |         |             |            |

|                      |        | 21/3  |        |        | 22/3  |       |        | 23/3  |       |        | 24/3  |       |        | 25/3  |        |
|----------------------|--------|-------|--------|--------|-------|-------|--------|-------|-------|--------|-------|-------|--------|-------|--------|
| Unit sales by region |        | Share | YoY    |        | Share | YoY   |        | Share | YoY   |        | Share | YoY   |        | Share | YoY    |
| N. America           | 10,700 | 35.5% | 18.5%  | 11,700 | 35.9% | 9.3%  | 12,600 | 30.2% | 7.7%  | 13,900 | 30.3% | 10.8% | 15,450 | 29.8% | 10.6%  |
| Asia                 | 3,550  | 11.8% | -18.1% | 3,890  | 11.9% | 9.0%  | 7,700  | 18.5% | 98.8% | 9,100  | 19.8% | 17.8% | 11,200 | 21.6% | 23.0%  |
| Europe               | 7,050  | 23.4% | 13.5%  | 7,800  | 23.9% | 10.9% | 8,000  | 19.2% | 2.6%  | 9,500  | 20.7% | 18.2% | 9,640  | 18.6% | 1.4%   |
| Japan                | 5,750  | 19.1% | 42.0%  | 5,500  | 16.9% | -4.3% | 8,200  | 19.7% | 49.1% | 7,790  | 17.0% | -5.0% | 8,389  | 16.2% | 7.7%   |
| Cen./S. America      | 2,300  | 7.6%  | 39.4%  | 2,800  | 8.6%  | 21.9% | 4,200  | 10.1% | 50.0% | 4,450  | 9.7%  | 4.5%  | 5,030  | 9.7%  | 13.1%  |
| M. East              | 180    | 0.6%  | 23.6%  | 250    | 0.8%  | 36.8% | 340    | 0.8%  | 33.0% | 400    | 0.9%  | 20.1% | 1,410  | 2.7%  | 241.9% |
| Oceania              | 350    | 1.2%  | -4.8%  | 480    | 1.5%  | 37.3% | 600    | 1.4%  | 29.9% | 650    | 1.4%  | 9.0%  | 760    | 1.5%  | 9.9%   |
| Africa               | 40     | 0.1%  | 5.9%   | 50     | 0.2%  | 9.2%  | 60     | 0.1%  | 22.3% | 80     | 0.2%  | 33.9% | 80     | 0.2%  | -1.2%  |

<sup>\*</sup>Figures for "Unit sales by region" are approximate and have been rounded. As such, percentage growth versus previous years may not match the displayed figures, and totals for regions may not match annual totals.

\*YOY indicates percent change from the previous year.





#### **Title overview**

#### FY25/3 Results







Catalog title Resident Evil 4

- Major new title *Monster Hunter Wilds* surpassed 10 million units
- Growth in *Monster Hunter | Resident Evil* series unit sales

#### FY25/3 Unit Sales ranking

(thousand units)

| Title  | 25/3             | Lifetime     |
|--|------------------|--------------|
| Monster Hunter Wilds                                     | 10,108           | 10,108       |
| Monster Hunter: World *1                                 | 3,186            | 28,510       |
| Resident Evil 4  | 2,734            | 9,915        |
| Monster Hunter World: Iceborne                           | 2,608            | 15,209       |
| Monster Hunter Rise                                      | 2,440            | 17,175       |
| Monster Hunter Rise: Sunbreak                            | 2,129            | 9,876        |
| Resident Evil Village                                    | 1,502            | 11,305       |
| Resident Evil 2  | 1,436            | 15,409       |
| Resident Evil 7 biohazard                                | 1,394            | 14,789       |
| Street Fighter 6   | 1,368            | 4,674        |
| Devil May Cry 5 *2                                       | 1,231            | 9,133        |
| Resident Evil 3  | 1,133            | 9,905        |
| Dragon's Dogma 2   | 1,078            | 3,701        |
| *Figures in the above list reflect totals that include p | orts to addition | al platforms |

following initial title release.

#### FY26/3 Plan



Street Fighter 6 for Nintendo Switch™ 2

- Plan to grow catalog unit sales of major IPs
- Capcom Fighting Collection 2 to release on May 16
- Onimusha 2 remaster to release on May 23
- Street Fighter 6 and Kunitsu-Gami: Path of the Goddess for Nintendo Switch™ 2 to release on June 5
- Other titles for FY26/3 currently in development



<sup>\*1</sup> Includes sales of *Monster Hunter World: Iceborne Master Edition*\*2 FY25/3 units include *Devil May Cry 5 Special Edition* 

### **Arcade Operations**





Capsule Lab Kobe Nankin-machi

#### FY25/3 Results

- Opened total of 5 stores, including Capsule Lab Kobe Nankin-machi
- Same store sales (FY cumulative ): 110%

#### FY26/3 Plan

 Plan to open 10 new stores, 63 stores FY total, due to diversification of store formats

#### Earnings Trend / Plan

(100 million yen)

|                  | 21/3 | YoY  | 22/3 | YoY  | 23/3 | YoY | 24/3 | YoY | 25/3  | YoY | 26/3 Plan | YoY | Difference |
|------------------|------|------|------|------|------|-----|------|-----|-------|-----|-----------|-----|------------|
| Net sales        | 98   | -18% | 124  | 26%  | 156  | 26% | 193  | 24% | 227   | 18% | 254       | 12% | 26         |
| Operating income | 1    | -88% | 6    | 338% | 12   | 88% | 18   | 52% | 24    | 30% | 27        | 11% | 2          |
| Operating margin | 1.5% | -    | 5.3% | -    | 7.9% | -   | 9.7% | -   | 10.7% | -   | 10.6%     | -   | -          |
| Same store sales | 78%  | -    | 119% | -    | 120% | -   | 114% | -   | 110%  | -   | 105%      | -   | -          |

<sup>\*</sup>YoY indicates percent change from the previous year.

#### Number of Stores

(stores)

|               | 21/3 | YoY | 22/3 | YoY | 23/3 | YoY | 24/3 | YoY | 25/3 | YoY | 26/3 Plan | YoY | Difference |
|---------------|------|-----|------|-----|------|-----|------|-----|------|-----|-----------|-----|------------|
| New stores    | 1    | -   | 2    | -   | 5    | -   | 4    | -   | 5    | -   | 10        | -   | 5          |
| Closed stores | 0    | -   | 1    | -   | 2    | -   | 0    | -   | 1    | -   | 0         | -   | -1         |
| Total         | 41   | 3%  | 42   | 2%  | 45   | 7%  | 49   | 9%  | 53   | 8%  | 63        | 19% | 10         |

<sup>\*</sup>YoY indicates percent change from the previous year.





Smart Slot Resident Evil 5

#### FY25/3 Results

50,000 total units sold by releasing 4 new machines including
 Monster Hunter Rise and Resident Evil 5

Monster Hunter Rise 21,000 units; Resident Evil 5 12,000 units;

Onimusha 3 11,000 Units; Street Fighter V 5,500 units

#### FY26/3 Plan

- Plan 43,000 unit sales via release of 3 new machines and catalog sales
- Devil May Cry 5 Stylish Tribe to launch in June

#### Earnings Trend / Plan

(100 million yen)

|                  | 21/3  | YoY | 22/3  | YoY  | 23/3  | YoY | 24/3  | YoY | 25/3  | YoY | 26/3 Plan | YoY | Difference |
|------------------|-------|-----|-------|------|-------|-----|-------|-----|-------|-----|-----------|-----|------------|
| Net sales        | 70    | 9%  | 57    | -19% | 78    | 36% | 90    | 16% | 156   | 73% | 184       | 18% | 27         |
| Operating income | 24    | 15% | 23    | -3%  | 34    | 46% | 41    | 20% | 67    | 63% | 74        | 10% | 6          |
| Operating margin | 33.9% | -   | 40.8% | -    | 44.0% | -   | 45.6% | -   | 42.9% | -   | 40.2%     | -   | -          |

<sup>\*</sup>YoY indicates percent change from the previous year.

#### Pachislo Sales volume

|                        | 21/3 | YoY | 22/3 | YoY | 23/3 | YoY | 24/3 | YoY  | 25/3 | YoY | 26/3 Plan | YoY  | Difference |
|------------------------|------|-----|------|-----|------|-----|------|------|------|-----|-----------|------|------------|
| New titles             | 3    | -   | 3    | -   | 4    | -   | 3    | -    | 4    | -   | 3         | -    | -1         |
| Sales (thousand units) | 27.0 | 35% | 26.0 | -4% | 44.0 | 69% | 31.3 | -29% | 50.0 | 60% | 43.0      | -14% | -7.0       |

<sup>\*</sup>Includes catalog title sales. \*YoY indicates percent change from the previous year.





The upcoming season's Capcom Cup 12 will again be held at Ryogoku Kokugikan Arena



Original Anime Series

Devil May Cry

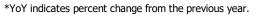
#### **Earnings Trend/Plan**

- Continue creating merchandise and carrying out in-game collaborations with peers
- 14,000 attendees and over 10 million online views during Capcom Cup 11/Street Fighter League: World Championship 2024 held in March 2024
- Original Anime series Devil May Cry began streaming exclusively on Netflix from April 3

#### 📘 Earnings Trend / Plan

|   |                  | 21/3  | YoY  | 22/3  | YoY  | 23/3  | YoY  | 24/3  | YoY  | 25/3  | YoY  | 26/3 Plan | YoY | Difference |
|---|------------------|-------|------|-------|------|-------|------|-------|------|-------|------|-----------|-----|------------|
| 1 | Net sales        | 30    | 1%   | 43    | 43%  | 43    | 0%   | 42    | -4%  | 61    | 45%  | 67        | 10% | 5          |
|   | Character        | 26    | 0%   | 34    | 31%  | 39    | 15%  | 36    | -8%  | 53    | 47%  | 58        | 9%  | 5          |
|   | eSports/Media    | 3     | -25% | 9     | 200% | 3     | -67% | 5     | 67%  | 8     | 60%  | 9         | 13% | 1          |
| ( | Operating income | 9     | 81%  | 15    | 54%  | 14    | -6%  | 8     | -38% | 24    | 181% | 28        | 13% | 3          |
|   | Character        | 17    | -6%  | 22    | 29%  | 28    | 27%  | 24    | -14% | 37    | 54%  | 39        | 5%  | 2          |
|   | eSports/Media    | -7    | -    | -7    | -    | -13   | -    | -15   | -    | -12   | -    | -11       | -   | 1          |
| ( | Operating margin | 32.4% | -    | 34.7% | -    | 32.9% | -    | 21.0% | -    | 40.6% | -    | 41.8%     | -   | -          |

<sup>\*</sup>Beginning FY24/3 1st quarter, business results for Media have been incorporated into eSports/Media. This change has been reflected in the business results for previous years.





## Part 2: Mid-to-Long Term Growth Strategies



#### 1

### **Corporate Philosophy and Mid-to-Long Term Vision**



Philosophy Creator of entertainment culture through development of highly creative software contents that excite people, stimulate their senses, and bring smiles to their faces

### Vision Captivating people around the world with our best-in-class content

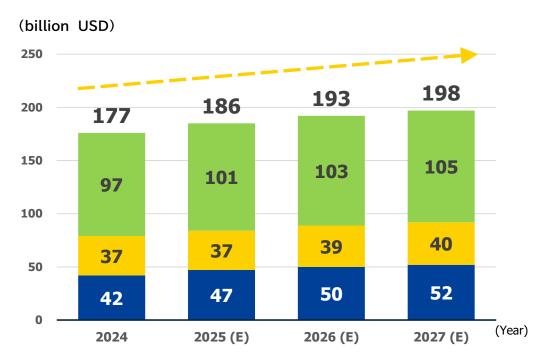




#### Anticipated long-term market growth with an estimated target user base of 1.5 billion

Market growth

Set to break \$198 billion (Approx. ¥28 trillion\*)





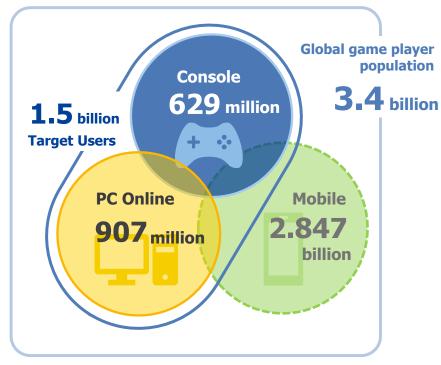




## Console

Video games for dedicated home video game consoles

- Estimated 1.5 billion PC and Console users.
- Significant growth potential including emerging markets

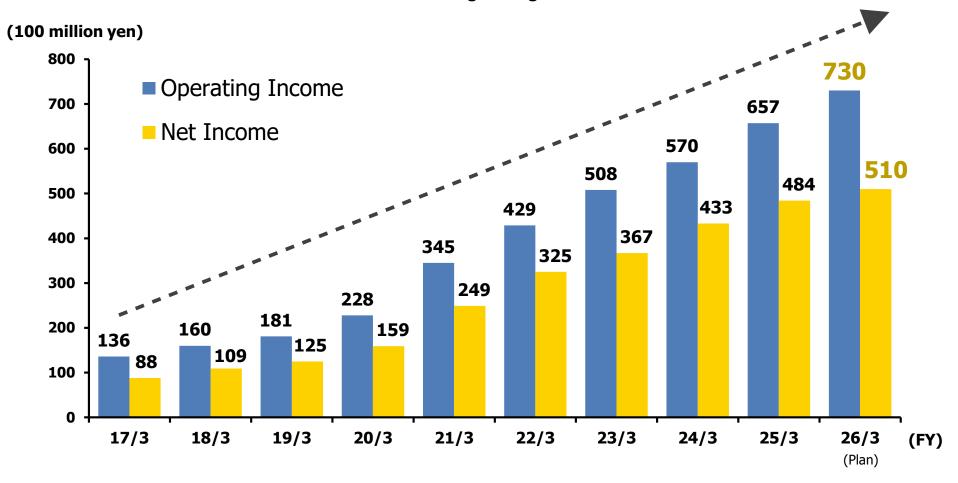


\*Total of segments exceeds total of overall market due to overlap between segments



## 10% annual OP growth

- Stable release of new titles and growth in catalog sales
- Further advance the Single Content Multiple Usage strategy and strengthen global sales



#### Growth Outlook

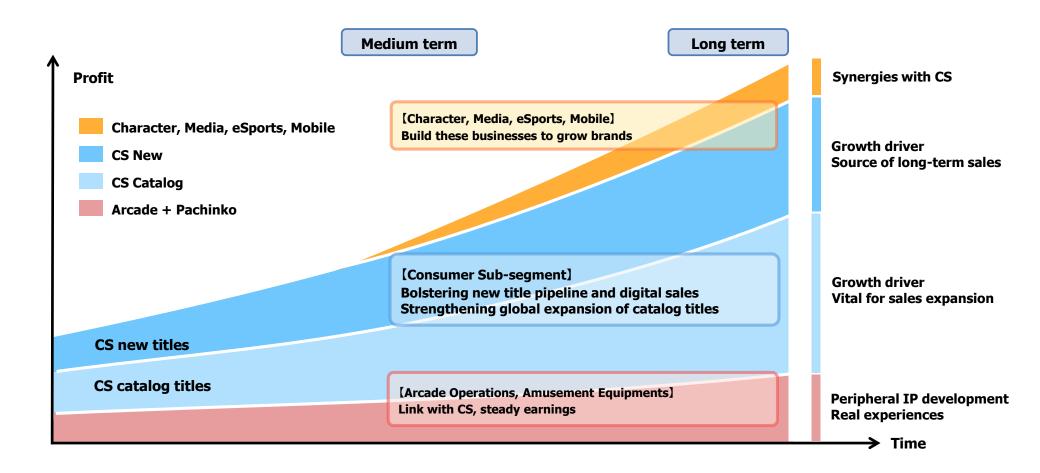


Mid-term Grow global sales with focus on Consumer catalog title expansion

Long-term

4

Pursue Consumer growth and synergies with related businesses to strengthen earnings base





Expand sales volume by implementing pricing measures based on meticulous data analysis

Achieve annual sales of 100 million units in the long term



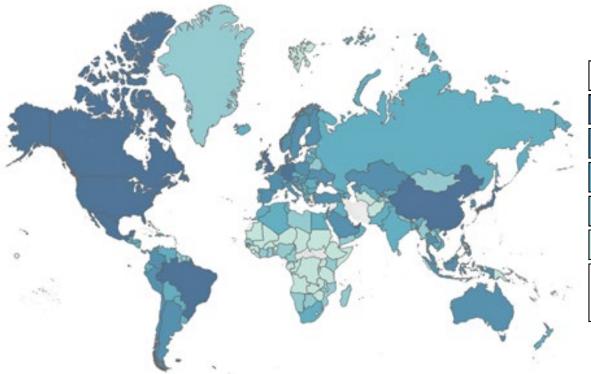


#### Global catalog title growth via PC platform support and stronger marketing

**Sales Areas** 

**227** Countries / Regions

- Steadily grow sales volume in each area
- Advance sales growth strategy by enhancing data analysis of each country/region



## Consumer Video Game No. of Countries/region by Unit Sales volume

| Key | Annual Unit Sales | FY21/3 | FY25/3 |
|-----|-------------------|--------|--------|
|     | 1,000,000 +       | 4      | 9      |
|     | 100,000 +         | 16     | 30     |
|     | 1,000 +           | 62     | 69     |
|     | 100 +             | 44     | 51     |
|     | Under 100         | 88     | 68     |
|     | Total             | 214    | 227    |

#### **Growth Outlook – Expanding the Sales Volume of High-Quality Titles**



## Implement measures to stably release new titles and increase first year sales Promote measures to support long-term catalog sales

(ten thousand units)

|                                |      |      |      |      |      |      |      |      |       |                        | <u>·</u> _                |
|--------------------------------|------|------|------|------|------|------|------|------|-------|------------------------|---------------------------|
|                                | 17/3 | 18/3 | 19/3 | 20/3 | 21/3 | 22/3 | 23/3 | 24/3 | 25/3  | Cummulative unit sales | 26/3(Plan)                |
| Resident Evil 7 biohazard      | 350  | 160  | 120  | 100  | 150  | 180  | 120  | 130  | 130   | 1,470                  |                           |
| Monster Hunter: World*         |      | 790  | 450  | 450  | 230  | 170  | 140  | 280  | 310   | 2,850                  |                           |
| Resident Evil 2                |      |      | 420  | 240  | 160  | 140  | 220  | 200  | 140   | 1,540                  |                           |
| Monster Hunter World: Iceborne |      |      |      | 520  | 240  | 140  | 100  | 230  | 260   | 1,520                  |                           |
| Resident Evil 3                |      |      |      |      | 390  | 110  | 190  | 170  | 110   | 990                    |                           |
| Monster Hunter Rise            |      |      |      |      | 480  | 410  | 370  | 190  | 240   | 1,710                  | Continue to contribute as |
| Resident Evil Village          |      |      |      |      |      | 610  | 180  | 180  | 150   | 1,130                  | catalog titles            |
| Monster Hunter Rise: Sunbreak  |      |      |      |      |      |      | 540  | 220  | 210   | 980                    |                           |
| Resident Evil 4                |      |      |      |      |      |      | 370  | 330  | 270   | 990                    |                           |
| Street Fighter 6               |      |      |      |      |      |      |      | 330  | 130   | 460                    |                           |
| Dragon's Dogma 2               |      |      |      |      |      |      |      | 260  | 100   | 370                    |                           |
| Monster Hunter Wilds           |      |      |      |      |      |      |      |      | 1,010 | 1,010                  |                           |

Includes sales of Monster Hunter World: Iceborne Master Edition

<sup>\*</sup>Sales numbers rounded down to 10 thousand units. As of March 31, 2025

#### **Growth Outlook – Evolving World-Class Game Development Capabilities**



## **Development Environment**



New building adjacent to the Osaka HQ (under construction) Expected completion in 2027 (Illustration)

- Consolidated development in Japan; will further increase workspace
- Strengthening collaboration between development teams
- Relaying accumulated expertise and techniques to the next generation

Further evolving proprietary development engine and laying foundation for talent development

Efficient multi-platform expansion

Strengthen communication with users

## **Development Capabilities**



Student game development competition CAPCOM GAMES COMPETITION December 2024 – November 2025



**Popular game** content









Devil May Cry original anime series streaming worldwide from April on Netflix

Media



**Capcom Cup 12 Finals** to be held again at Ryogoku Kokugikan Arena



Announced mobile title Monster Hunter Outlanders\* in co-development with Tencent

**Game Licensing** 

#### **eSports**



## **Increased Awareness / Brand Value Enhancement**



#### **Arcade Equipments**





#### **Arcade Operations**





capsule toy specialty stores, with plans to open 10 new stores in FY26/3









## RESIDENT EVIL

Resident Evil series

170 million units

#### Latest title

Resident Evil 4March 2023



Monster Hunter series

120 million units

#### Latest title

 Monster Hunter Wilds

February 2025



Street Fighter series

56 million units

#### Latest title

• Street Fighter 6
June 2023



Mega Man series

43 million units

#### Latest title

Mega Man XDiVE OfflineSeptember 2023



Devil May Cry series

33 million units

#### Latest title

Devil May Cry 5
 Special Edition

 November 2020

- Dead Rising series
- · Ace Attorney series
- · Dragon's Dogma series

18 million units

13 million units

13 million units

- Marvel vs. Capcom series
- · Onimusha series
- · Okami series

12 million units

8.7 million units

4.6 million units

## **Growth Outlook – Investment in Human Capital to Support Expansion (1)**



## Investment in human capital to enhance sustainable growth

- Further investment in human capital to enhance sustainable corporate value
- Aim to increase developer workforce by over 100 people annually

#### Overall compensation (non-consolidated, permanent employees)

(100 million yen, people, years)

|                          | 22/3  |     | 23/3  |     | 24/3  | 3   | 25/3  | 3   | 26/3  | Plan | Avg. |
|--------------------------|-------|-----|-------|-----|-------|-----|-------|-----|-------|------|------|
|                          | Amt.  | YoY  | YoY  |
| Net sales*               | 1,100 | 16% | 1,259 | 14% | 1,524 | 21% | 1,696 | 11% | 1,900 | 12%  | 15%  |
| Operating income*        | 429   | 24% | 508   | 18% | 570   | 12% | 657   | 15% | 730   | 11%  | 16%  |
| Salary + Bonus           | 214   | 19% | 248   | 16% | 286   | 15% | 317   | 11% | 359   | 13%  | 15%  |
| Avg. number of employees | 2,967 | 3%  | 3,043 | 3%  | 3,187 | 5%  | 3,364 | 6%  | 3,589 | 7%   | 5%   |
| Average age              | 37.3  | 1%  | 37.6  | 1%  | 37.8  | 1%  | 38.0  | 1%  |       |      | 1%   |

<sup>\*</sup>Consolidated

#### Average annual salary (non-consolidated, permanent employees)

(thousand yen)

|  | 22/3   |     | 23/3   |     | 24/3   |     | 25/3   | 3   | 26/3   | Plan | Avg. |
|--|--------|-----|--------|-----|--------|-----|--------|-----|--------|------|------|
|  | Amt.   | YoY  | YoY  |
| Operating income per employee*                 | 14,463 | 20% | 16,699 | 16% | 17,910 | 7%  | 19,558 | 9%  | 20,340 | 4%   | 11%  |
| Annual salary per employee<br>(salary + bonus) | 7,187  | 15% | 8,259  | 15% | 8,995  | 9%  | 9,433  | 5%  | 10,029 | 6%   | 10%  |
| Stock-based compensation per employee (Points) | -      | -   | 193    | -   | 196    | 1%  | 196    | 0%  | 201    | 2%   | 1%   |

Stock-based compensation is 1 point = 1 share.

Bonuses recognized on accrual basis. Includes compensation for new employees for each year.

YoY indicates percent change from the previous year.



<sup>\*</sup>Consolidated

## **Growth Outlook – Investment in Human Capital** to Support Expansion (2)



## Promoting diversity and providing a comfortable working environment

Aim to achieve 88% or better ratio in male-to-female wage gap, 85% or better paternity leave ratio by 2029

#### Trends related to Workforce Diversity (non-consolidated, permanent employees)

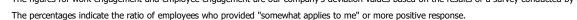
|                                    | 21/3  | 22/3  | 23/3  | 24/3  | 25/3  |
|------------------------------------|-------|-------|-------|-------|-------|
| Ratio of female employees          | 21.5% | 21.0% | 21.3% | 21.2% | 21.5% |
| Ratio of females in core positions | 8.2%  | 7.9%  | 11.9% | 13.6% | 15.2% |
| Gender wage gap*                   | 79.4% | 82.9% | 85.4% | 83.8% | 82.8% |
| Paternity leave utilization rate   | 21.5% | 34.5% | 45.5% | 66.7% | 79.7% |
| Ratio of foreign employees         | 6.8%  | 6.6%  | 6.7%  | 6.8%  | 7.4%  |
| Number of countries of origin      | 31    | 33    | 34    | 35    | 36    |

<sup>\*</sup>Calculated based on the provisions of the Act on the Promotion of Women's Active Engagement in Professional Life (Act No. 64 of 2015).

#### **Employee Engagement Survey Results (non-consolidated, permanent employees)**

| Indicator   | 23/3  | 24/3  | 25/3  |
|---|-------|-------|-------|
| Work engagement (proactiveness/positive feelings for job) (deviation value) | 54.4  | 54.1  | 54.7  |
| ·I bring ingenuity to my work   | 88.7% | 88.3% | 89.3% |
| ·If needed, I go beyond my assigned responsibilities for work               | 76.0% | 76.4% | 77.0% |
| ·I enjoy myself while doing my current job                                  | 70.9% | 69.6% | 70.7% |
| Employee engagement (attachement to my company, etc.) (deviation value)     | 51.8  | 52.1  | 53.1  |
| ·I feel an attachement/familiarness with my company                         | 77.5% | 78.1% | 79.9% |
| ·Being able to work at my company has been good for me                      | 85.6% | 86.2% | 87.6% |
| ·Working for my company has been positive for my life                       | 86.2% | 85.4% | 87.5% |

The figures for work engagement and employee engagement are our company's deviation values based on the results of a survey conducted by external agencies.





The paternity leave utilization rate is calculated for all employees, including temporary employees.





# **Supplement: Financial Position Summary, Major Financial Information Summary**



## **Supplement: Financial Position Summary**



#### Balance Sheet

(100 million yen)

|  |       |      |       |      |       |      |       |      |       | (100  | illillion yen) |
|--|-------|------|-------|------|-------|------|-------|------|-------|-------|----------------|
| Assets   | 21/3  | YoY  | 22/3  | YoY  | 23/3  | YoY  | 24/3  | YoY  | 25/3  | YoY   | Difference     |
| Cash on hand and in banks  | 712   | 9%   | 1,072 | 51%  | 1,021 | -5%  | 1,251 | 23%  | 1,667 | 33%   | 415            |
| Notes & accounts receivable - trade  | 250   | 57%  | -     | -    | -     | -    | -     | -    | -     | -     | -              |
| Accounts receivable - trade  | -     | -    | 74    | -    | 249   | 237% | 253   | 2%   | 333   | 31%   | 79             |
| Work in progress for game software   | 244   | 15%  | 311   | 28%  | 385   | 23%  | 390   | 1%   | 492   | 26%   | 101            |
| Others   | 429   | 6%   | 409   | -5%  | 516   | 26%  | 538   | 4%   | 636   | 18%   | 97             |
| Total assets   | 1,637 | 14%  | 1,873 | 14%  | 2,173 | 16%  | 2,434 | 12%  | 3,129 | 29%   | 695            |
| Liabilities  |       |      |       |      |       |      |       |      |       |       |                |
| Notes and accounts payable - trade &<br>Electronically recorded monetary liabilities | 37    | -37% | 36    | -3%  | 55    | 54%  | 43    | -22% | 56    | 30%   | 12             |
| Deferred income  | 66    | -13% | 89    | 34%  | 54    | -39% | 6     | -87% | 205   | 2915% | 199            |
| Others   | 325   | 8%   | 283   | -13% | 452   | 60%  | 433   | -4%  | 604   | 39%   | 170            |
| Total liablities   | 429   | -2%  | 408   | -5%  | 562   | 38%  | 483   | -14% | 866   | 79%   | 382            |
| Total net assets   | 1,207 | 21%  | 1,464 | 21%  | 1,611 | 10%  | 1,950 | 21%  | 2,263 | 16%   | 312            |
| Total liabilities and net assets   | 1,637 | 14%  | 1,873 | 14%  | 2,173 | 16%  | 2,434 | 12%  | 3,129 | 29%   | 695            |
|  | •     |      |       |      |       |      |       |      |       |       |                |

<sup>\*</sup>YoY indicates percent change from the previous year.

Deferred income of approx. \ 20.5 billion consists primarily of revenue from Monster Hunter Wilds that was deferred until the release of DLC.

#### **Statement of Cashflows**

|   | 21/3 | YoY | 22/3 | YoY | 23/3 | YoY | 24/3  | YoY | 25/3  | YoY | Difference |
|---|------|-----|------|-----|------|-----|-------|-----|-------|-----|------------|
| Cash flows from operating activities                        | 146  | -   | 469  | -   | 217  | -   | 369   | -   | 676   | -   | 306        |
| Net income before income taxes                              | 348  | -   | 443  | -   | 511  | -   | 592   | -   | 656   | -   | 63         |
| Decrease (increase) in notes and accounts receivable -trade | -90  |     | 172  | -   | -171 | -   | -0    | -   | -79   | -   | -79        |
| Decrease (increase) in work in progress for game software   | -32  |     | -67  | -   | -73  | -   | -7    | -   | -101  | -   | -93        |
| Increase (decrease) in deferred revenue                     | -10  |     | 20   | -   | -37  | -   | -48   | -   | 199   | -   | 248        |
| Cash flows from investing activities                        | -42  |     | -74  | -   | -76  | -   | -59   | -   | -72   | -   | -13        |
| Cash flows from financing activities                        | -69  | -   | -99  | -   | -224 | -   | -159  | -   | -187  | -   | -27        |
| Cash and cash equivalents at beginning of year              | 596  | -   | 640  | -   | 956  | -   | 894   | -   | 1,090 | -   | 196        |
| Cash and cash equivalents at end of year                    | 640  | -   | 956  | -   | 894  | -   | 1,090 | -   | 1,504 | -   | 413        |

## **Supplement: Major Financial Information (1)**



#### Profit and Loss sheet

(100 million yen)

|   | 21/3  | YoY   | 22/3  | YoY   | 23/3  | YoY   | 24/3  | YoY   | 25/3  | YoY   | 26/3 Plan | YoY   |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------|-------|
| Net sales                                       | 953   | 16.8% | 1,100 | 15.5% | 1,259 | 14.4% | 1,524 | 21.0% | 1,696 | 11.3% | 1,900     | 12.0% |
| Gross profit                                    | 527   | 28.8% | 613   | 16.3% | 738   | 20.4% | 846   | 14.7% | 987   | 16.7% |           |       |
| Margin  | 55.3% | -     | 55.7% | -     | 58.6% | -     | 55.5% | -     | 58.2% | -     |           |       |
| Sales and G&A expenses                          | 181   | 0.1%  | 184   | 1.4%  | 230   | 25.0% | 275   | 19.8% | 329   | 19.5% |           |       |
| Operating income                                | 345   | 51.6% | 429   | 24.0% | 508   | 18.4% | 570   | 12.3% | 657   | 15.2% | 730       | 11.0% |
| Margin  | 36.3% | -     | 39.0% | -     | 40.3% | -     | 37.5% | -     | 38.8% | -     | 38.4%     | -     |
| Ordinary income                                 | 348   | 51.8% | 443   | 27.2% | 513   | 15.9% | 594   | 15.7% | 656   | 10.5% | 700       | 6.6%  |
| Margin  | 36.6% | -     | 40.3% | -     | 40.8% | -     | 39.0% | -     | 38.7% | -     | 36.8%     | -     |
| Net income attributable to owners of the parent | 249   | 56.3% | 325   | 30.6% | 367   | 12.9% | 433   | 18.1% | 484   | 11.7% | 510       | 5.3%  |
| Margin  | 26.1% | -     | 29.6% | -     | 29.2% | -     | 28.5% | -     | 28.6% | -     | 26.8%     | -     |

<sup>\*</sup>YoY indicates percent change from the previous year.

#### Sales and Profit by Business Segments

|                         |                  | 21/3  | YoY    | 22/3  | YoY    | 23/3  | YoY   | 24/3  | YoY    | 25/3  | YoY    | 26/3 Plan | YoY   |
|-------------------------|------------------|-------|--------|-------|--------|-------|-------|-------|--------|-------|--------|-----------|-------|
|                         | Net sales        | 753   | 25.6%  | 875   | 16.2%  | 981   | 12.1% | 1,198 | 22.1%  | 1,251 | 4.4%   | 1,395     | 11.5% |
| Digital Contents        | Operating income | 370   | 53.1%  | 453   | 22.6%  | 535   | 18.0% | 598   | 11.8%  | 651   | 8.9%   | 727       | 11.6% |
|                         | Margin           | 49.1% | -      | 51.8% | -      | 54.5% | -     | 49.9% | -      | 52.1% | -      | 52.1%     | -     |
|                         | Net sales        | 98    | -18.4% | 124   | 25.7%  | 156   | 25.8% | 193   | 23.9%  | 227   | 17.6%  | 254       | 11.6% |
| Arcade Operations       | Operating income | 1     | -87.7% | 6     | 337.6% | 12    | 88.2% | 18    | 52.2%  | 24    | 30.2%  | 27        | 11.0% |
|                         | Margin           | 1.5%  | -      | 5.3%  | -      | 7.9%  | -     | 9.7%  | -      | 10.7% | -      | 10.6%     | -     |
| A                       | Net sales        | 70    | 8.5%   | 57    | -18.9% | 78    | 35.7% | 90    | 15.6%  | 156   | 73.1%  | 184       | 17.9% |
| Amusement<br>Equipments | Operating income | 24    | 15.4%  | 23    | -2.5%  | 34    | 46.2% | 41    | 19.9%  | 67    | 62.8%  | 74        | 10.4% |
| Lquipments              | Margin           | 33.9% | -      | 40.8% | -      | 44.0% | -     | 45.6% | -      | 42.9% | -      | 40.2%     | -     |
|                         | Net sales        | 30    | 0.9%   | 43    | 43.4%  | 43    | -0.1% | 42    | -3.6%  | 61    | 45.4%  | 67        | 9.6%  |
| Others                  | Operating income | 9     | 81.4%  | 15    | 53.7%  | 14    | -5.5% | 8     | -38.4% | 24    | 181.2% | 28        | 12.7% |
|                         | Margin           | 32.4% | -      | 34.7% | -      | 32.9% | -     | 21.0% | -      | 40.6% | -      | 41.8%     | -     |

<sup>\*</sup>YoY indicates percent change from the previous year.



## **Supplement: Major Financial Information (2)**



| <b>Promotional Expens</b>         | e                 |          |       |       |       |        |       |        |       | -     | (100 mi   | llion yen) |
|-----------------------------------|-------------------|----------|-------|-------|-------|--------|-------|--------|-------|-------|-----------|------------|
|                                   | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| Consolidated                      | 31                | -25.3%   | 35    | 11.4% | 52    | 49.5%  | 73    | 39.7%  | 102   | 39.2% | 107       | 4.0%       |
| Number of Stores                  |                   |          |       |       |       |        |       |        |       |       |           | (stores)   |
|                                   | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| Consolidated                      | 41                | 2.5%     | 42    | 2.4%  | 45    | 7.1%   | 49    | 8.9%   | 53    | 8.2%  | 63        | 18.9%      |
| Capital Expenditure               |                   |          |       |       |       |        |       |        |       |       | (100 mi   | llion yen) |
|                                   | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| Consolidated                      | 35                | 53.8%    | 37    | 5.3%  | 96    | 154.1% | 66    | -30.9% | 83    | 24.9% | 203       | 144.2%     |
| Depreciation                      |                   |          |       |       |       |        |       |        |       |       | (100 mi   | llion yen) |
| •                                 | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| Consolidated                      | 27                | -0.1%    | 33    | 21.3% | 34    | 1.6%   | 42    | 22.8%  | 46    | 10.8% | 58        | 24.1%      |
| Number of Employe                 | es                |          |       |       |       |        |       |        |       |       |           | (people)   |
| •                                 | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| Consolidated                      | 3,152             | 5.5%     | 3,206 | 1.7%  | 3,332 | 3.9%   | 3,531 | 6.0%   | 3,766 | 6.7%  | 4,001     | 6.2%       |
| Consolidated developers           | 2,285             | 6.7%     | 2,369 | 3.7%  | 2,460 | 3.8%   | 2,675 | 8.7%   | 2,846 | 6.4%  | 3,014     | 5.9%       |
| R&D Investment Co                 | st                |          |       |       |       |        |       |        |       |       | (100 mi   | llion yen) |
|                                   | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| Consolidated                      | 253               | -1.8%    | 298   | 17.7% | 377   | 26.3%  | 430   | 14.1%  | 489   | 13.7% | 583       | 19.2%      |
| Foreign Exchange R                | ate (End o        | of March | )     |       |       |        |       |        |       |       |           |            |
|                                   | 21/3              | YoY      | 22/3  | YoY   | 23/3  | YoY    | 24/3  | YoY    | 25/3  | YoY   | 26/3 Plan | YoY        |
| USD/JPY                           | 110               | 1.9%     | 122   | 10.9% | 133   | 9.0%   | 151   | 13.5%  | 149   | -1.3% | 140       | -6.0%      |
| Euro/JPY                          | 129               | 8.4%     | 136   | 5.4%  | 145   | 6.6%   | 163   | 12.4%  | 162   | -0.6% | 150       | -7.4%      |
| YoY indicates percent change from | m the provious ve | aar      |       |       |       |        |       |        |       |       |           |            |

<sup>\*</sup>YoY indicates percent change from the previous year.





















