# **Business activity achievements**

**Business Overview** 

### **Operating Results for This Fiscal Year**



## **Digital Contents**

This business develops and sells packaged games and digital download content for home video game consoles. It also develops and manages Mobile Contents and PC Online Games. Consumer games produces creative, original content with a focus on action and adventure. Many of these million-seller titles are used for smartphone, tablet device and PC online games distributed worldwide in order to maximize earnings.

#### Consumer (Package + Digital Download Contents)

- Both major new titles Resident Evil 2 and Devil May Cry 5 gave a strong performance
- Catalog sales and the PC version of Monster Hunter: World performed steadily
- Minor and mid-sized titles, such as rereleases, displayed solid progress

#### **Mobile Contents**

◆ Launched BLACK COMMAND and Toraware no Paruma Refrain



### **Arcade Operations**

We operate amusement facilities, primarily Plaza Capcom arcades, in Japan. These arcades are predominantly in large commercial complexes. We have diligently followed a efficiency in arcade operations, and have been hosting various events designed to attract families and female customers.

- ♦ We focused efforts on cultivating new customer segments, including the start of an online crane game service and free game experience tours for middle-aged and elderly persons.
- ♦ A large-scale Plaza Capcom was opened in Hiroshima
- Two arcades were opened, and one was closed
- Same store sales were up 2% year over year



# **Amusement Equipments**

Here, we are engaged in sub-segments that utilize the content from our home video games. The Pachinko & Pachislo (PS) sub-segment is sales of frames and LCD devices for gaming arcade games for amusement facilities.

- Sold a total of 7,800 units across five PS models
- Changes to model testing methods resulted in market softening and a weakened sales trend
- ♦ In Arcade Games Sales, sales of equipment released the previous fiscal year continued



### Other Businesses

Based on our Single Content Multiple Usage strategy of leveraging game IP across different media, we pursue a variety of copyright-related business opportunities. In addition to adapting programs, music CDs, character merchandise and other products as part of our licensing business, we are also devoting resources to our esports business.

- ◆ We held events using IPs like *Monster Hunter* and Resident Evil. This contributed to maximizing
- Active efforts were made to develop new esport events such as the Capcom Pro Tour Japan Premier and the Capcom Street Fighter League powered by RAGE.

Medium- to Long-Term

Growth Strategy

#### **Main Products for This Fiscal Year (Output)**

#### PC Online

The performance of PC Online titles Monster Hunter Frontier Z and Dragon's Dogma Online declined

### **Net Sales/Operating Margins**



#### Resident Evil 2

With the original title ranked 4th in the series for total cumulative sales at 4.96 million, consoles. Cutting-edge technology was used to create the visual and audio effects, garnering high praise and resulting in 4.2 million units



The first new numbered sequel in the series graphics and polished action, made possible by our proprietary development tool, the RE Engine, received high acclaim from both





#### **Net Sales/Operating Margins**



#### **Online Crane Game** Capcom Net Catcher Cap Tore



#### **Net Sales/Operating Margins**



#### Street Fighter V for Pachislo

masterpiece, *Street Fighter*. Released in July 2018, 3,300 units have



#### **Net Sales/Operating Margins**



#### **Capcom Pro Tour Japan Premier**

in September 2018 at the Makuhari Messe, contributing a substantial total of 10 million

at any of the esports competitions held on the same day at the same venue.

